

KIBINGE

BUILDING COFFEE BUSINESS IN UGANDA

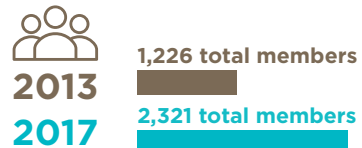
www.agriterra.org/movies/uganda_kibinge_coffee_cooperative_2017



In the field, Masaka District, central region
Uganda



BENEFITTING FARMERS



EMPLOYMENT



ACCES TO BANKS



BUSINESS VOLUME



Input Agriterra

2013-2016 7 peer-to-peer expert missions and 5 trainings

- 314 members were trained on **financial planning**, budgeting and how to increase savings through diversification and loan management
- training in gender and **female leadership** for 805 members
- training on **youth** and on diversification of enterprise and waste management



FARMER BUSINESS LOBBY SERVICES



Location: Masaka District, Bukomansibi County, Uganda

Year of establishment: 1995

Commodities: coffee

Processing factory: in progress, invest in own export grading facility

Start year of Agriterra intervention: 2014

Core business: processing of coffee and export to Fairtrade and Utz certified buyers in Europe and the USA

Outcomes

- **Business and strategic plan** as input for the applications of new loans. Thanks to **promotional activities** on processed (Rand G) coffee have the demand for coffee increased.
- **Better financial management** thanks to new accounting system
- **Procedures** are being followed. High quality **audit reports** are produced for facilitating decision making
- **41 improved coffee farms** have been established with improved management who will facilitate learning of new agronomic techniques
- **Active youth council** has been put in place

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“WE WANT TO BE A LEADING COFFEE COOP WITH EXCEPTIONAL QUALITY, EXCELLENT PRICES, PROCESSING AT OWN FACILITY”

“WE ALSO WANT TO IMPROVE LIVES IN THE COMMUNITY”

General manager Kibinge, David Lukwata



RESULTS

1



- Internal capitalisation has improved
- Construction of a modern coffee roasting/processing facility in 2018

2



- Members capital grew 74% from EUR 236,785 to EUR 411,436 (8% of the total capital in 2016, compared to 2% in 2014)
- Share capital raised up to EUR 27,500

3



- More volume, better quality
- Processing for members
- Roasting cupping and packaging
- Local sales

Loans for 2018 in process for up to EUR 1,500,000 to set up own coffee processing facility



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